Connor Quinn, T’12
New Schools Venture Fund
Boston, Massachusetts

“Through this experience, I was able to take many of the foundational quantitative and qualitative skills that I developed at Tuck and put them to work in the social sector. I return to Tuck with an enhanced perspective on the challenges and opportunities facing education entrepreneurs today.”

Over the course of the internship Connor:

- **Interviewed** thought-leaders and practitioners across the Personalized Learning landscape to create an extensive market map and to understand highest leverage areas and optimal entry points for NewSchools’ investments.

- **Analyzed** the risks and opportunities in the market to help focus the investment strategy and identify potential investment opportunities in impactful organizations.

- **Prioritized** organizations that integrate various components in order to deliver a coherent model to schools.

- **Evaluated** potential investments in organizations that focus on assessment, content aggregation, and analytics.

- **Provided** detailed due diligence on an online literary-content provider.

- **Presented** his research and recommendations to the national NewSchools investment team.

**Connor worked on an exciting and emerging investment area for NewSchools:**

**Personalized Learning:** a student-centered approach that tailors instruction to the academic needs, interests, and learning styles of individual students to help prepare them for success in college and careers.

**NewSchools Venture Fund** is a nonprofit venture philanthropy firm dedicated to closing the achievement gap by investing in entrepreneurial organizations that improve K-12 education for underserved students. NewSchools identifies early-stage organizations seeking to transform public education and supports such organizations with financial and strategic assistance.